

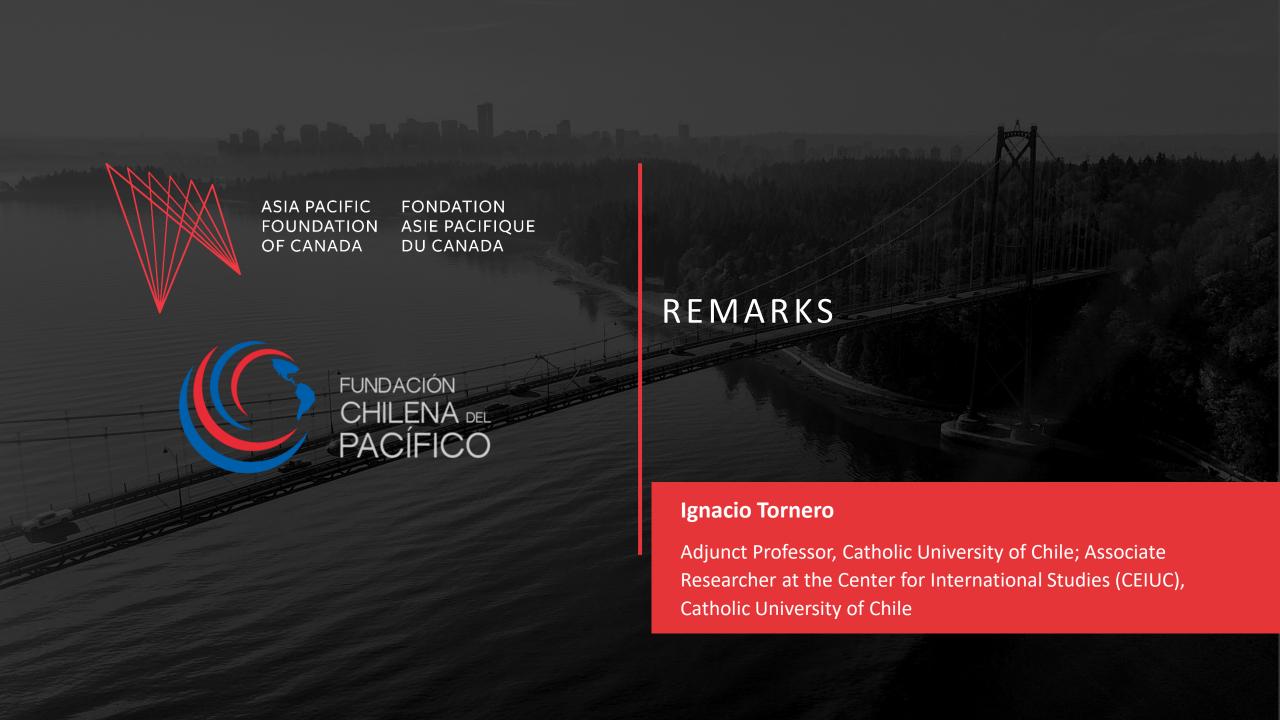


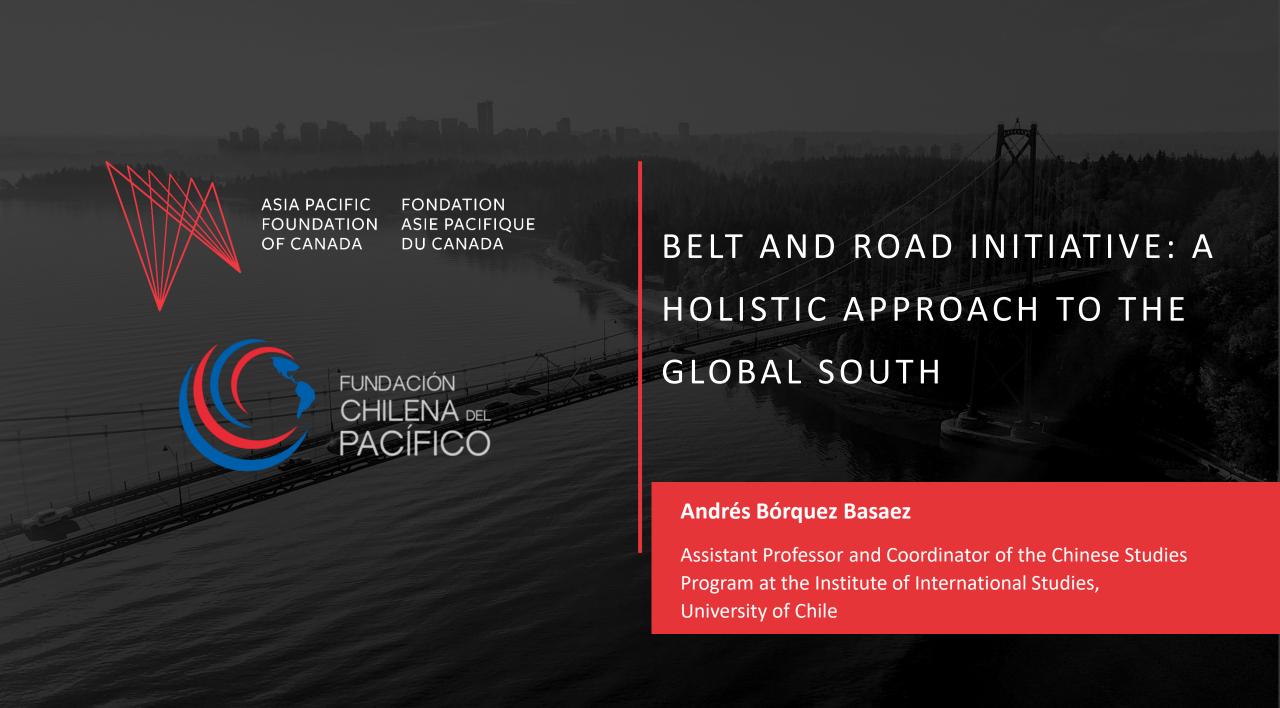
AGENDA

Welcome Remarks

- Jeff Nankivell, President and CEO,
 Asia Pacific Foundation of Canada
- Ignacio Tornero, Adjunct Professor, Catholic University of Chile; Associate Researcher at the Center for International Studies (CEIUC), Catholic University of Chile
- Presentation and Moderated Discussion with Loreto Leyton,
 Executive Director, Chile Pacific Foundation
 - Andrés Bórquez Basaez, Assistant Professor and Coordinator of the Chinese Studies Program at the Institute of International Studies, University of Chile
 - Elina Noor, Director, Political-Security Affairs,
 Asia Society Policy Institute and Distinguished Fellow,
 Asia Pacific Foundation of Canada
 - Jeffrey Reeves, Vice-President Research & Strategy,
 Asia Pacific Foundation of Canada
- Q&A
- Closing Remarks









Belt and Road Initiative: a holistic approach to Global South

Dr. Andrés Bórquez

Assistant Professor
Institute of International Studies
Universidad de Chile

BRI Holistic Approach

Argument

China has a long-term integration strategy in the global south

Belt and Road: umbrella initiative

Holistic ways of bonding

Multiple Layers, Actors, Stimuli and Goals

Networks instead of Blocks

Network of Bilateral Strategic Partnership

- Selective-bilateral cooperation
- Financial diplomacy
- Spaces left by the US and the EU

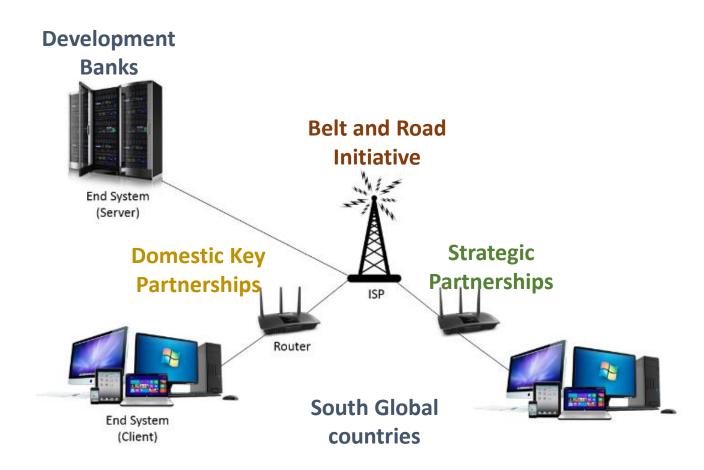
All-inclusive goals approach

- Material security
- New products markets (Made in China)
- Logistic and financial Hubs



BRI Holistic Approach

China's Approach to Strategic Network Building



BRI Holistic Approach

Value Propositions

Focus on development countries needs

- -Infrastructure
- -Connectivity

Networks instead of Blocks

- -Objective-oriented
- -Flexible Mix:

Investment-Loan-Aids

-Holistic risk assessment

Access to the Chinese market

-Trade opportunities

Key Activities

- Financial diplomacy
- Paradiplomacy
- Public diplomacy
- High level meetings and policy coordination
- People to people exchange

Key Resources

- China Development Bank
- **EXIM Bank**
- > AIIB
- Silk Road Fund

Core Objectives

Security

- Material (energy and minerals)
- Food (Chinese diet)

Trade

Market for new products

Channels

- Logistic hub
- Financial hub
- Digital hub

Diffusion

- Support for international initiatives
- complex interdependence

Domestic Key Partners

- China State Owned Companies
- > SASAC
- Local governments
- Trade companies
- Real estate companies
- Universities & think tanks

Foreign Key Partners

- Strategic partnership networks
- Logistics & transport companies
- Development banks (co-financing)
- G20 Operational Guidelines

4

Discussion

BRI Holistic Approach

- Adaptive mechanism
- Discretion Versus Rules in Lending Decisions
- An instrument that goes beyond ideological affinity
- Tool for China's New Role in Global Governance

Thank you for your attention

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